IMPACT

"To Invest In People's Lives As They Invest In Real Estate"

THE NELLIS GROUP
REAL ESTATE
eXp

BUSINESS   TOP ITEM

_____

HEALTH   TOP ITEM

_____

SUCCESS LIST Pareto Rule (80/20)   TOP 4

1. _____
2. _____
3. _____
4. _____

TO DO LIST   TOP 10

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____

ADDITIONAL NOTES

_____
_____
_____
_____
_____
_____
_____
_____

PERSONAL GROWTH   TOP ITEM

_____

WEALTH   TOP ITEM

_____

CALLS/TEXTS: 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31 32 33 34 35 36 37 38 39 40 41 42 43 44 45 46 47 48 49 50

CONNECTS: 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25

SUMMARY

Calls/Texts	Connects	Appt. Set	Referrals -------->	Received	Given

ACTION SCORE

Behavior/Action	Points	Achieved
10 Phone Calls/Texts- 10 (1 point per)	1	
Handwritten Notes/Cards - 5 (1 point per)	1	
Home Showings (2 pts each)	2	
Writing Offers (10 pts)	10	
Ratified Offer (10 pts)	10	
Closing (10 pts)	10	
Face-to-Face (10 pts per meeting)	10	
Home Inspection (5 pts)	5	
Open House (10 pts)	10	
Role Play (5 pts per hour)	5	
Preview NG Listings (5 pts)	5	
ICS (10 pts per meeting)	10	
**Daily Goal is 40 Points	Total	

Today I was a:_____/10

Reason: _____

One Word:_____

I implemented it with:

_____
_____